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Dear employee

Recommended cash offer to acquire the entire issued and to be issued ordinary share capital of Lighthouse Group plc ("Lighthouse") by Intrinsic Financial Services Limited ("Intrinsic") - Publication of the Scheme Document

On 3 April 2019, Lighthouse and Intrinsic (a company incorporated in England and Wales and a wholly-owned indirect subsidiary of Quilter plc) announced agreement on the terms of an offer by Intrinsic to acquire the entire issued and to be issued share capital of Lighthouse (the "**Acquisition**").

The scheme document in respect of the Acquisition (the "**Scheme Document**") was sent to Lighthouse Shareholders today. The Scheme Document sets out, amongst other things, a letter from the Chairman of Lighthouse, the full terms and conditions of the Scheme, an explanatory statement, notices of the required meetings, an expected timetable of principal events and details of the action to be taken by Lighthouse Shareholders.

In accordance with Rule 24.1(b)(i) of the UK City Code on Takeovers and Mergers, an electronic version of the Scheme Document is available to download from Lighthouse's website at www.lighthousegroup.plc.uk/investor-relations and from Quilter's website at www.quilter.com/lighthousegroupoffer. Terms defined in the Scheme Document shall have the same meaning when used in this letter unless otherwise stated.

Should you wish to discuss the contents of this letter or the Scheme Document, please call me on 020 7065 5640 during normal business hours.

With kindest regards

Peter Smith

Group Finance Director and Company Secretary